

**BIDS AND AWARDS COMMITTEE (BAC)**  
**Resolution No. 20-03-043****RECOMMENDING AWARD OF CONTRACT FOR THE SUBSCRIPTION OF A COMPLETE HARDWARE AND SOFTWARE INFRASTRUCTURE SOLUTION FOR BACKUP, DISASTER RECOVERY, STORAGE AND ARCHIVING SOLUTION AS A SERVICE FOR DSWD CENTRAL OFFICE AND DISASTER RECOVERY SITE (ENTERPRISE CLOUD)**

— ITB No. GOP/20-DSWD-015 —  
(PR No. 2019121830)

**WHEREAS**, for the past ten (10) years, the Department of Social Welfare and Development (DSWD) had invested heavily on gathering of data to support the government drive to provision significant social welfare programs and interventions that can alleviate the suffering of the Filipino people. The data information derived from it are priceless, The operational cost alone in gathering and processing these data runs into hundreds of billions of funding (most of it are still incurring interests from international loans). It is only logical and practical to secure and ensure that these data and information are backup, replicated and archive properly. To be able to pursue the necessary risk mitigation measure, the DSWD-ICTMS proposes to subscribe to a Backup, Disaster Recovery, Storage and Archiving Solution as Service, a form of an Infrastructure as a Service scheme where needed hardware and software solution are provisions outright but can be paid via operational expense. At the same time, proposed solution will be able to mitigate the following risks:

- Unrecoverable and complete data loss including backup
- Stoppage of operation
- Wasted operational manpower cost during outages
- Unmet operational targets
- Loss of DSWD Credibility

Copies of the Purchase Request (PR), approved Terms of Reference (TOR) and amendments to the TOR per agreements during Pre-Procurement Conference are hereto attached, marked as **Annexes “A-1”, “A-2” and “A-3”** respectively, and are made integral parts hereof;

**WHEREAS**, the DSWD, through the Bids and Awards Committee (BAC), posted an Invitation to Bid (ITB) for the **Subscription of a Complete Hardware and Software Infrastructure Solution for Backup, Disaster Recovery, Storage and Archiving Solution as a Service for DSWD Central Office and Disaster Recovery Site (Enterprise Cloud)** under ITB No. GOP/20-DSWD-015 at the Philippine Government Electronic Procurement System (PhilGEPS) and DSWD websites, and at conspicuous places within the Department premises starting 14 January 2020. The Approved Budget for the Contract (ABC) is **Twenty Million Two Hundred Fifty Thousand Pesos (PHP 20,250,000.00)**. Copies of the said ITB and proof of postings are hereto attached, marked as **Annexes “B-1”, “B-2”, “B-3” and “B-4”** respectively, and are made integral parts hereof;

**WHEREAS**, the Competitive Bidding Procedure for Goods was adopted in this undertaking pursuant to Republic Act No. 9184 (RA 9184) otherwise known as the Government Procurement Reform Act (GPRA) and its 2016 Revised Implementing Rules and Regulations (IRR);

*kn.*



**WHEREAS**, a Pre-Bid Conference was scheduled on 22 January 2020 at 02:30 PM, however, no bidder was able to attend the said activity. A copy of the Minutes of the Pre-Bid Conference is hereto attached, marked as **Annex “C”**, and made an integral part hereof;

**WHEREAS**, the BAC issued a Supplemental/ Bid Bulletin which formed part of the Bidding Documents and was posted at the PhilGEPS and DSWD websites, and at conspicuous places within the DSWD premises, to wit:

Reference No.	Date	Announcement
Supplemental/ Bid Bulletin No. 1	04 February 2020	<ul style="list-style-type: none"> <li>• Clarifications in the Bidding Documents               <ul style="list-style-type: none"> <li>- Section II. Instructions to Bidders</li> <li>- Section VII. Technical Specifications</li> </ul> </li> <li>• Changes in the procurement schedule               <ul style="list-style-type: none"> <li>- Bid Opening: from 05 February 2020 to 12 February 2020</li> </ul> </li> </ul>
Notice of Postponement of Opening of Bids	12 February 2020	<ul style="list-style-type: none"> <li>• Bid Opening: 13 February 2020</li> </ul>

Copies of Supplemental/ Bid Bulletin, Notice of Postponement of Opening of Bids and proof of postings are hereto attached, marked as **Annexes “D-1”** and **“D-2”** respectively, and are made integral parts hereof;

**WHEREAS**, in response to the ITB, one (1) prospective bidder, Sandz Solutions Philippines, Inc., secured a complete set of Bidding Documents;

**WHEREAS**, during the deadline for the submission and receipt of bids on 12 February 2020 at 09:00 a.m., one (1) bidder came to submit its bid proposal, to wit:

Name of Bidder	Date and Time Received
Sandz Solutions Philippines, Inc.	12 February 2020, 08:04 AM

The receiving copy of the bid is hereto attached, marked as **Annex “E”**, and made an integral part hereof;

**WHEREAS**, on 13 February 2020 at 11:00 AM, during the opening of bids and preliminary examination of the documents submitted by the lone bidder, the BAC had the following findings:

Name of Bidder	Technical Component	Financial Component
Sandz Solutions Philippines, Inc.	“Passed”	“Passed”

Copies of the Minutes of Bid Opening and Abstract of Bids “As Read” are hereto attached, marked as **Annexes “F-1”** and **“F-2”** respectively, and are made integral parts hereof;

*f*



**WHEREAS**, the BAC, with the assistance of its Secretariat, conducted the Bid Evaluation to determine the Single Calculated Bid (SCB) and if there are computational errors in the bid price submitted by the lone bidder. The Bid Evaluation found Sandz Solutions Philippines, Inc. as SCB, and which yielded the following result:

<b>Name of Bidder</b>	<b>Bid Price (in Phil. Peso)</b>
Sandz Solutions Philippines, Inc.	<b>20,248,898.00 (SCB)</b>

A copy of the Bid Evaluation Report is hereto attached, marked as **Annex "G"**, and made an integral part hereof;

**WHEREAS**, for purposes of conducting the Post-Qualification, the BAC requested Sandz Solutions Philippines, Inc., being the SCB, to submit additional documents within five (5) calendar days from receipt of notice, pursuant to Section 34.2 of the 2016 Revised IRR of RA 9184. A copy of the Notice of Post-Qualification is hereto attached, marked as **Annex "H"**, and made an integral part hereof;

**WHEREAS**, the BAC created a TWG pursuant to Section 12 of the 2016 Revised IRR of RA 9184 that will conduct the Post-Qualification of Sandz Solutions Philippines, Inc. Due to lack of quorum of the TWG, the BAC issued a notice to reconvene the TWG to conduct the Post-Qualification of Sandz Solutions Philippines, Inc. Copies of the said creation of TWG and notice to reconvene are hereto attached, marked as **Annexes "I-1"** and **"I-2"** respectively, and are made integral parts hereof;

**WHEREAS**, for purposes of presenting the Proof of Concept (POC), the BAC notified Sandz Solutions Philippines, Inc. on the schedule of its presentation. A copy of the Notice is hereto attached, marked as **Annex "J"**, and made an integral part hereof;

**WHEREAS**, the BAC requested the TWG to reconvene to conduct the presentation of POC by Sandz Solutions Philippines, Inc. A copy of the said memorandum is hereto attached, marked as **Annex "K"**, and made an integral part hereof;

**WHEREAS**, on 05 March 2020, the BAC received the TWG report which found Sandz Solutions Philippines, Inc. as "Responsive" to all the requirements stipulated in the Bidding Documents. A copy of the said TWG report is hereto attached, marked as **Annex "L"**, and made an integral part hereof;

**WHEREAS**, the BAC discussed and deliberated the merits of the TWG report during its Special Meeting on 10 March 2020. The BAC found that Sandz Solutions Philippines, Inc. is legally, technically and financially capable to provide the goods and services needed by the DSWD, and thus resolved to recommend award of contract to Sandz Solutions Philippines, Inc. A copy of the Minutes of Special Meeting is hereto attached marked as **Annex "M"**, and made an integral part hereof;

**NOW, THEREFORE**, in view of the foregoing and on the basis of the documents presented, we, the Bids and Awards Committee, resolves as it is hereby resolved, to recommend award of contract for the **Subscription of a Complete Hardware and Software Infrastructure Solution for Backup, Disaster Recovery, Storage and Archiving Solution as a Service for DSWD Central Office and Disaster Recovery Site (Enterprise Cloud)** under ITB No. GOP/20-DSWD-015 to **Sandz Solutions Philippines, Inc.**, being the **Single Calculated and Responsive Bid (SCR)**. The Total Contract Price is **Twenty**

k



**Million Two Hundred Forty-Eight Thousand Eight Hundred Ninety-Eight Pesos (PHP 20,248,898.00), inclusive of all applicable taxes;**

**RESOLVED**, this 10<sup>th</sup> day of March 2020 at Quezon City, Philippines.

**DIR. EMMANUEL P. PRIVADO<sup>1</sup>**  
National Resource and Logistics  
Management Bureau  
Regular Member

**MR. FELIX M. ARMEÑA**  
Information and Communications  
Technology Management Service  
Alternate Regular Member

**DIR. ERNESTINA Z. SOLLOSO**  
Pantawid Pamilyang Pilipino Program  
Regular Member

**OIC-DIR. IRENE B. Dumlao**  
Social Marketing Service  
Alternate Member

**U/SEC. RENE GLEN O. PAJE**  
Office of the Undersecretary for Inclusive  
and Sustainable Peace  
Regular Member

**A/SEC. NOEL M. MACALALAD**  
Office of the Assistant Secretary for  
Standards and Capacity Building  
Alternate Member

**U/SEC. FELICISIMO C. BUDIONGAN**  
Office of the Undersecretary for Disaster  
Response Management Group  
Chairperson

**DIR. ANDREW J. AMBUBUYOG**  
Information and Communications  
Technology Management Service  
Provisional Member

Approved      ( ) Disapproved

**DANILO G. PAMONAG**

*Undersecretary, Office of the Undersecretary for Social Welfare and Development  
(per Special Order No. 3242, Series of 2019)  
(Head of the Procuring Entity/Authorized Representative)*

<sup>1</sup> Per Special Order No. 5106, Series of 2019

**NOTICE OF AWARD**  
NO. 2020-03-038

10 March 2020

**MS. ALGELINE R. OLILA**  
Authorized Representative  
**SANDZ SOLUTIONS PHILIPPINES, INC.**  
6/F CYA Land Building  
110 Rada Street, Legaspi Village, Makati City  
Telephone Nos.: (02) 8888-5757 local 21 / (02) 8887-1383  
Mobile No: (0947) 6207562  
Email Address: gel\_olila@sandz.com

Dear **Ms. Olila**:

We are pleased to inform you that your bid for the “**Subscription of a Complete Hardware and Software Infrastructure Solution for Backup, Disaster Recovery, Storage and Archiving Solution as a Service for DSWD Central Office and Disaster Recovery Site (Enterprise Cloud**” under ITB No. **GOP/20-DSWD-015**, as evaluated in accordance with the Invitation to Bid (ITB), is hereby accepted. The total contract price is **Twenty Million Two Hundred Forty-Eight Thousand Eight Hundred Ninety-Eight Pesos (PHP 20,248,898.00)**, inclusive of all applicable taxes.

You are therefore required to provide us **within ten (10) calendar days**, upon receipt of this Notice, the performance security in accordance with the schedule provided for under ITB Clause 33, page 34 of the Bidding Documents.

Failure to provide the performance security shall constitute sufficient ground for cancellation of the award and forfeiture of your bid security.

Very truly yours,

  
**DANILO G. PAMONAG**  
Undersecretary, Office of the Undersecretary for Social Welfare and Development  
(Head of the Procuring Entity/Authorized Representative)

Conforme:

(Signature over Printed Name of Authorized Representative)  
**SANDZ SOLUTIONS PHILIPPINES, INC.**

Date: \_\_\_\_\_